

# National Park Service



## Concession Management

### Concession Contract Status

October 2-4, 2006  
NPHA Midyear Meeting  
Bar Harbor, Maine

# WASO Concession Program



## Status of Contracts

Region	Total Contracts	Under Extension or Continuation	September 2006 Backlog*
AKR	104	33	12
IMR	246	67	27
MWR	68	20	16
NCR	10	8	6
NER	39	9	6
PWR	73	38	36
SER	40	31	21
<b>TOTAL</b>	<b>580</b>	<b>206</b>	<b>124</b>

\*A contract is considered off the backlog once a prospectus has been released, regardless of the contract being under extension or continuation

# WASO Concession Program



## Contract Backlog Status

Region	December 2004	August 2005	March 2006	September 2006	December 2006 (projected)
AKR	58	36	23	12	10
IMR	80	67	44	27	12
MWR	45	28	21	16	15
NCR	8	6	6	6	3
NER	6	8	8	6	5
PWR	61	39	37	36	33
SER	51	33	24	21	17
<b>TOTAL</b>	<b>309</b>	<b>217</b>	<b>163</b>	<b>124</b>	<b>95</b>

# WASO Concession Program



## Progress on Backlog Reduction

Region	December 2004	December 2006 (projected)	Progress in Eliminating the Backlog
AKR	58	10	48
IMR	80	12	68
MWR	45	15	30
NCR	8	3	5
NER	6	5	1
PWR	61	33	28
SER	51	17	34
<b>TOTAL</b>	<b>309</b>	<b>95</b>	<b>214</b>

# WASO Concession Program



## Backlog Projections\*

Region	December 2006	December 2007	December 2008
AKR	10	10	0
IMR	12	2	0
MWR	15	0	0
NCR	3	0	0
NER	5	2	1
PWR	33	14	7
SER	17	0	0
<b>TOTAL</b>	<b>95</b>	<b>28</b>	<b>8</b>

\*Includes prospectuses to be released thru December 31, 2006  
Does not include contracts to expire after 12/31/06

# WASO Concession Program



## Prospectuses Released Since March 2006



Region	ConCID	Services	'04 Receipts	Release
IMR	TICA001	Food and Retail	\$112,221	Mar-06
IMR	GLAC010	Transportation	\$108,007	Apr-06
NER	EISE001	Transportation	\$134,305	May-06
NER	CACO004	Food, Retail and Rentals	\$60,809	Jul-06
PWR	DEVA003	Auto, Gas, Food and Retail	New	Jul-06
IMR	BRCA002	Guide Services and Outfitters	\$390,894	Aug-06
IMR	GRCA006	Water Guides	\$2,205,698	Aug-06
IMR	GRCA007	Water Guides	\$3,375,599	Aug-06
IMR	GRCA010	Water Guides	\$1,325,443	Aug-06
IMR	GRCA011	Water Guides	\$738,934	Aug-06
IMR	GRCA015	Water Guides	\$2,465,952	Aug-06
IMR	GRCA016	Water Guides	\$721,749	Aug-06
IMR	GRCA017	Water Guides	\$1,730,040	Aug-06
IMR	GRCA018	Water Guides	\$2,348,870	Aug-06

# WASO Concession Program



## Prospectuses Released Since March 2006

Region	ConCID	Services	'04 Receipts	Release
IMR	GRCA020	Water Guides	\$873,883	Aug-06
IMR	GRCA021	Water Guides	\$1,849,815	Aug-06
IMR	GRCA022	Water Guides	\$1,192,330	Aug-06
IMR	GRCA024	Water Guides	\$1,694,502	Aug-06
IMR	GRCA025	Water Guides	\$1,129,799	Aug-06
IMR	GRCA026	Water Guides	\$5,662,156	Aug-06
IMR	GRCA028	Water Guides	\$897,347	Aug-06
IMR	GRCA029	Water Guides	\$528,857	Aug-06
IMR	CAVE001	Auto, Gas, Service Station, Food and Retail	\$2,717,585	Aug-06
AKR	DENA015	Guide Services and Outfitters, Water Guides, Winter Sports	\$30,874	Sep-06
AKR	DENA016	Guide Services and Outfitters, Transportation, Winter Sports	\$57,185	Sep-06
AKR	DENA013	Guide Services and Outfitters, Transportation, Water Guides	\$170,102	Sep-06
IMR	GRCA002	Auto, Gas, Service Station, Food and Retail, Lodging, Rentals	\$7,916,691	Sep-06
MWR	SLBE005	Transportation, Water Transportation	\$222,226	Sep-06
MWR	JEFF002	Photographic Materials, Retail	\$246,536	Sep-06
NCR	NACE003	Marinas, Rentals, Retail, Water Transportation	\$135,154	Sep-06



# WASO Concession Program



## Prospectuses to be Released Upcoming

Region	ConCID	Present Concessioner	'04 Receipts	Release
IMR	GRTE041	Guide Services and Outfitters	\$81,139	Oct-06
IMR	GLAC006	Guide Services and Outfitters, Rentals, Transportation	\$280,229	Oct-06
IMR	CANY031	Guide Services and Outfitters, Transportation	\$21,070	Oct-06
IMR	CANY032	Guide Services and Outfitters, Transportation	\$33,157	Oct-06
IMR	CANY033	Guide Services and Outfitters, Transportation	\$38,931	Oct-06
IMR	CANY034	Guide Services and Outfitters, Transportation	\$224,184	Oct-06
IMR	CANY035	Guide Services and Outfitters, Transportation	\$191,400	Oct-06
PWR	LARO004	Auto, Gas and Service Stations, Marinas, Rental, Retail	\$731,140	Oct-06
PWR	MORA004	Retail	\$18,105	Oct-06
PWR	GRBA001	Food and Retail	\$183,251	Oct-06
SER	MACA001	Water Guides	\$139,868	Oct-06
SER	BUIS015	Water Transportation	\$287,805	Oct-06
SER	BISO005	Food, Retail, Horse and Mule Operations, Transportation	\$33,554	Oct-06



# WASO Concession Program



## Prospectuses to be Released Upcoming

Region	ConCID	Services	'04 Receipts	Release
AKR	DENA901	Guide Service and Outfitters	\$1,672	Nov-06
AKR	DENA904	Guide Service and Outfitters	\$1,247	Nov-06
IMR	GRTE022	Rentals, Retail Operations, Water Transportation	\$736,013	Nov-06
IMR	GRCA005	Photographic Materials, Retail	\$2,184,679	Nov-06
IMR	YELL001	Medical Clinics	\$1,587,079	Nov-06
IMR	BRCA003	Auto, Gas and Service Stations, Food, Lodging, Retail	\$6,324,512	Nov-06
IMR	ZION003	Food and Retail, Lodging, Transportation	\$8,710,270	Nov-06
MWR	HOSP002	Bath Houses	\$1,126,843	Nov-06
NER	FOMC001	Retail	\$295,018	Nov-06
NCR	NACC006	Food Service	\$97,427	Nov-06
NCR	NACC009	Food Service	\$107,106	Nov-06
IMR	YELL004	Auto, Gas and Service Stations, Retail	\$4,594,769	Dec-06
IMR	BIBE002	Auto, Gas and Service Stations, Food and Retail, Lodging	\$4,315,714	Dec-06
MWR	SLBE004	Food and Retail	\$41,100	Dec-06
NCR	PRWI001	Rentals, Retail, Shower and Laundry, Trailer Village Services	\$263,662	Dec-06
NER	STLI001	Food and Retail, Water Transportation	\$26,400,658	Dec-06
PWR	MOJA001	Food and Retail	New	Dec-06
PWR	LAME010	Food, Lodging, Marinas, Rentals, Retail	\$4,527,746	Dec-06

# WASO Concession Program



## Prospectuses to be Released Upcoming

Region	ConCID	Present Concessioner	'04 Receipts	Release
IMR	GLAC001	Rentals, Water Transportation	\$600,167	Jan-07
NER	GATE003	Marinas, Rentals, Retail, Shower and Laundry	\$1,505,248	Jan-07
NER	GATE019	Food and Retail, Rentals	\$172,268	Jan-07
PWR	WHIS001	Food and Retail, Marinas, Rentals	\$535,777	Jan-07
MWR	THRO001	Guide Service and Outfitters	\$84,990	Jan-07
IMR	GRTE003	Auto, Gas, Service Stations, Food and Retail, Lodging, Marinas	\$4,393,193	Feb-07
MWR	MWRO001	Retail	\$5,904	Feb-07
MWR	OZAR001	Auto, Gas and Service Stations, Lodging, Rentals, Retail	\$211,042	Feb-07
MWR	ISRO001	Water Transportation	\$387,802	Feb-07
MWR	ISRO007	Water Transportation	\$362,077	Feb-07
MWR	OZAR011	Rentals, Transportation	\$156,623	Feb-07
SER	CALO005	Lodging, Retail, Transportation, Water Transportation	\$431,485	Feb-07

# WASO Concession Program



## Prospectuses to be Released Upcoming

Region	ConCID	Services	'04 Receipts	Release
IMR	BICA007	Food and Retail, Marina, Rentals, Water Transportation	\$71,794	Mar-07
IMR	AMIS002	Food and Retail, Marina, Rentals	\$667,544	Mar-07
IMR	GRCA004	Guide Services and Outfitters, Horse and Mule Operations, Rentals	\$292,567	Mar-07
IMR	LAMR002	Marinas, Rentals, Retail	\$428,854	Mar-07
MWR	VOYA002	Food and Retail, Lodging, Marinas, Water Transportation	\$528,503	Mar-07
MWR	OZAR012	Rentals, Retail, Water Transportation	\$342,953	Mar-07
MWR	OZAR037	Rentals	\$7,483	Mar-07
MWR	OZAR018	Rentals, Transportation	\$94,394	Mar-07
MWR	OZAR040	Rentals, Transportation	\$1,605	Mar-07
MWR	OZAR016	Auto, Gas and Service Stations, Rentals, Retail, Shower and Laundry	\$203,708	Mar-07
NER	FIIS003	Marinas, Water Transportation	\$179,180	Mar-07
NER	FIIS004	Water Transportation	\$80,487	Mar-07
SER	GRSM003	Retail	New	Mar-07
SER	GRSM001	Retail and Rentals	\$615,008	Mar-07
NCR	ROCR003	Food and Retails, Rentals, Golf Course	\$727,326	Mar-07